



"Takin Care of Business"

Home of the Two-Time AFSPC

Top Dollar Champions!







- Claims defined
- FAR Clauses
- Basis for Claims
  - Changes
  - Constructive Changes
  - Delays
  - Breach of Implied Duties
  - Mistake
- Allowable Compensation





- Claim defined FAR 33.201
  - "a written demand, as a matter of right"
  - seeking payment of a "sum certain" or adjustment or interpretation of contract terms
  - "arising under or relating to a contract"
  - certification required if over \$100K
- Customer/requiring activity must be advised and involved
- CO required to respond w/i 60 days





#### Contract Clauses

- FAR 52.233-1 Disputes (Contract Disputes Act of 1978)
- FAR 52.243-1 Changes Fixed-Price
- FAR 52.243-4 Changes (used in construction contracts)
- FAR 52.242-17 Government Delay of Work
- FAR 52.242-14 Suspension of Work
- FAR 52.236-2 Differing Site Conditions





- The Changes Clause FAR 52.243-1
  - The CO may, at any time, by written order, without notice to sureties make changes within the general scope of the contract in any one or more of the following:
    - Drawings and specs
    - Method of shipment or packing
    - Place of delivery





- Changes fixed-price
  - Contractor must assert its right to an adjustment within 30 days from receipt of a written order.
- What if -
  - No written notice from contractor is received within 30 days?
  - No written order is given?
  - Change is outside the general scope of contract?





- Constructive Change Doctrine
  - Any oral direction, instruction, interpretation or determination which can be reasonably construed as a change to the contract.
- What if -
  - The oral directive comes from someone other than a CO?





- Changes Clause-Construction FAR 52.243-
  - The CO may, at any time, without notice to sureties, by written order designated or indicated to be a change order, make changes within the general scope of the contract, including:
    - Drawings and specs
    - Method or manner of performance
    - In GFP, GFM or site
    - Acceleration in performance of the work





- Changes Clause Construction
  - Provides for adjustment based on oral "direction, instruction, interpretation or determination."
    - Contractor must provide written notice that it considers the action to be a change
    - No adjustment shall be allowed for costs incurred more than 20 days before Contractor's written notice to CO, <u>except for an adjustment based on defective</u> <u>specs.</u>





- Impact Under Changes Clause
  - "If any change increases or decreases a contractor's cost of, or time required for, performance . . . the Contracting Officer <u>shall</u> make an <u>equitable adjustment</u> in the contract price, the delivery schedule, or both, and <u>shall</u> modify the contract."
    - Profit included





- Equitable adjustment
  - What is it?
  - Claim?
    - Failure to agree to an adjustment shall be a dispute
    - Contractor required to continue performance
  - Certification required?
  - DFARS 243.2





- Impact under delay of work clauses
  - An adjustment to the cost of performance (excluding profit) and delivery or performance dates





- Differing Site Conditions FAR 52.236-2
  - Allows for additional compensation when subsurface or unknown latent physical conditions are experienced that differ materially from those indicated in the contract.
  - Contractor must notify the Contracting Officer before conditions are disturbed.





- Claims for Breach of Contract
  - Breach of implied duties
    - Cooperation
    - Good faith and fair dealing
    - Implied warranty of adequacy of specifications
  - Cardinal Changes
- Claims for Mistake
  - Unilateral vs. Bilateral





Modifications in Settlement of Claims

- Must include release language
- Must have legal review and approval regardless of dollar value





What if -

- Contractor submits a legally deficient claim?
- Contractor submits an unsupported claim?
- Contractor understates cost impact and we know it?





#### Conclusion

- Evaluate:
  - Has a claim been submitted?
    - Are all legal requirements present?
  - Has adequate supporting data been submitted?
  - Has customer/requiring activity evaluated the claim?
  - Has a valid basis for a claim been alleged?
  - Has SJA reviewed claim?
  - Does modification include release & satisfaction?